

24

to

24

in

24

I've been challenged!

Help me reach my goal to sell a minimum of \$24 to 24 people in 24 hours! Just go to marykay.ca and window shop, then contact me with your selection! Please share this with your friends too! You'll get \$5 off your order with every referral order!

2 Nourashine Lip Glosses

\$36



\$26

Liquid Foundation Brush + Cleaner

Eye Shadow + Liner

\$29



\$25

Brow Pencil + Brow Gel

NEW Satin Lips Set

\$32



\$26

Translucent + Blotting Papers

2 Satin Hands Creams

\$26



\$26

TimeWise Renewing Gel Mask

\$24 to 24 people in 24 hours!

New Consultant Local:

“Hi____ this is (YOUR NAME), is this a good time?* Great! I have some amazing news! I just started my very own business teaching skin care and mineral make up with Mary Kay and I am so excited!! I am part of a jump start challenge to help get my business up and moving, it's a 24x24x24 Challenge, I need 24 people to purchase \$24 in the next 24 hours, is there any reason you cannot help me out?

-Ok Great are you near a computer; I'd love to walk you through some products.

-No worries, I completely understand, there are other ways you can help me out. Part of my Jump Start challenge is to see 15 faces in the next 15 days, I need to practice on friends and family so when I get in front of others, I have an idea of what to do, is there any reason I couldn't borrow your face? We'll do basic skin care and a custom colour look just for you! I promise to leave your face in better condition than when we started. (Go into Booking script)

*If when you called and it wasn't a good time, ASK “would in an hour be better or tonight at 6 which works best for you?” Remember we want to schedule a time within the next 24 hours to help you!

New Consultant Not Local:

“Hi____ this is (YOUR NAME), is this a good time?* Great! I have some amazing news! I just started my very own business teaching skin care and mineral make up with Mary Kay and I am so excited!! I am part of a jump start challenge to help get my business up and moving, it's a 24x24x24 Challenge, I need 24 people to purchase \$24 in the next 24 hours, it's a great and easy way for you to support me from afar, is there any reason you cannot help me out?

-Ok Great are you near a computer; I'd love to walk you through some products.

-No worries I completely understand, there are other ways you can help me out. Part of my Jump Start challenge is to do 10 practice career surveys. Now, I know you aren't interested in Mary Kay, but I need to practice on people I know so that when someone is, I have a clue of how to assist them! It takes about 20 minutes, and its super simple! I really want to kick start this business, so I am extra motivated! Is there any reason you cannot help me out?”

Schedule them within the next 24-48 hours and follow up with your director the times.

This is also applicable to the local, I just recommend that you facial first within the next week or so, so that they have tried the products.

Seasoned Consultant

"Hi____ this is (YOUR NAME), is this a good time?* Great! I'm super close to becoming a star this quarter. This means I'll earn some great prizes, and get a chance to order all the newest products early! I'm working really hard to meet this goal, so I'm doing a 24 challenge! This means I have to sell \$24 to 24 people in just 24 hours! We have some great new products, are you near a computer? I could walk you through them!

-No worries, I completely understand, there is another way you could help me out. I'm also trying to see 15 faces in the next 15 days, would you like to get together for an hour and try the new products for yourself?

Great!! Is there any way you could have a friend or two join you? Seeing 15 faces individually is kind of crazy, it would be a huge help if I could knock a 2 or 3 off at once. (Go into Booking script)

\$24 to 24 people in 24 hours!

	Name	Phone	Items Ordered	\$ Total
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
21				
22				
23				
24				
	TOTAL:			